

Monthly Market Summary - November 2017  
Townhouses and Condos  
Sarasota County



	November 2017	November 2016	Percent Change Year-over-Year
Closed Sales	325	258	26.0%
Paid in Cash	220	152	44.7%
Median Sale Price	\$240,000	\$196,500	22.1%
Average Sale Price	\$493,125	\$322,414	52.9%
Dollar Volume	\$160.3 Million	\$83.2 Million	92.7%
Med. Pct. of Orig. List Price Received	95.7%	95.0%	0.7%
Median Time to Contract	37 Days	45 Days	-17.8%
Median Time to Sale	79 Days	89 Days	-11.2%
New Pending Sales	341	281	21.4%
New Listings	522	425	22.8%
Pending Inventory	466	459	1.5%
Inventory (Active Listings)	1,654	1,591	4.0%
Months Supply of Inventory	5.2	5.3	-1.9%



Produced by Florida REALTORS® with data provided by Florida's multiple listing services. Statistics for each month compiled from MLS feeds on the 15th day of the following month. Data released on Wednesday, December 20, 2017. Historical data revised on Monday, January 16, 2017. Next data release is Wednesday, January 24, 2018.

Monthly Market Summary - November 2017  
Single Family Homes  
Sarasota County



	November 2017	November 2016	Percent Change Year-over-Year
Closed Sales	549	568	-3.3%
Paid in Cash	198	212	-6.6%
Median Sale Price	\$285,000	\$265,000	7.5%
Average Sale Price	\$414,368	\$327,105	26.7%
Dollar Volume	\$227.5 Million	\$185.8 Million	22.4%
Med. Pct. of Orig. List Price Received	95.3%	95.8%	-0.5%
Median Time to Contract	52 Days	35 Days	48.6%
Median Time to Sale	93 Days	81 Days	14.8%
New Pending Sales	599	573	4.5%
New Listings	861	867	-0.7%
Pending Inventory	831	847	-1.9%
Inventory (Active Listings)	2,692	2,843	-5.3%
Months Supply of Inventory	4.1	4.3	-4.7%



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Monthly Market Summary - November 2017  
Townhouses and Condos  
Manatee County



	November 2017	November 2016	Percent Change Year-over-Year
Closed Sales	186	160	16.3%
Paid in Cash	106	98	8.2%
Median Sale Price	\$181,250	\$160,500	12.9%
Average Sale Price	\$222,561	\$192,690	15.5%
Dollar Volume	\$41.4 Million	\$30.8 Million	34.3%
Med. Pct. of Orig. List Price Received	95.3%	95.6%	-0.3%
Median Time to Contract	59 Days	38 Days	55.3%
Median Time to Sale	95 Days	79 Days	20.3%
New Pending Sales	226	194	16.5%
New Listings	307	280	9.6%
Pending Inventory	304	272	11.8%
Inventory (Active Listings)	882	904	-2.4%
Months Supply of Inventory	4.3	4.2	2.4%

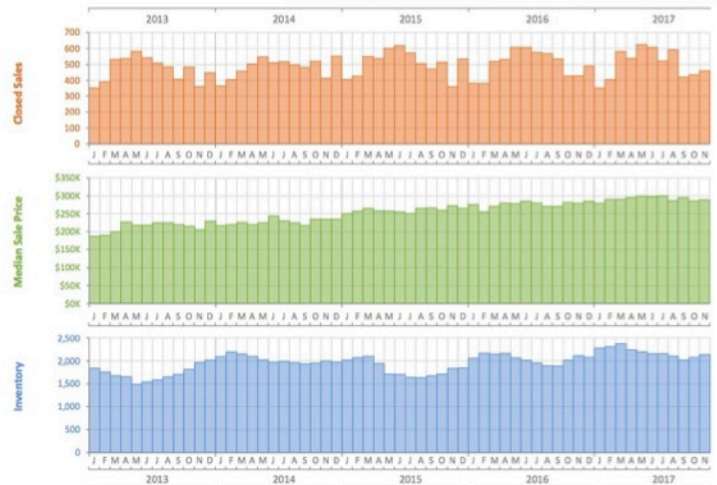


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Monthly Market Summary - November 2017  
Single Family Homes  
Manatee County



	November 2017	November 2016	Percent Change Year-over-Year
Closed Sales	461	429	7.5%
Paid in Cash	153	122	25.4%
Median Sale Price	\$289,000	\$279,000	3.6%
Average Sale Price	\$362,338	\$338,119	7.2%
Dollar Volume	\$167.0 Million	\$145.1 Million	15.2%
Med. Pct. of Orig. List Price Received	96.1%	96.1%	0.0%
Median Time to Contract	51 Days	35 Days	45.7%
Median Time to Sale	93 Days	88 Days	5.7%
New Pending Sales	488	432	13.0%
New Listings	644	594	8.8%
Pending Inventory	681	692	-1.9%
Inventory (Active Listings)	2,142	2,119	1.1%
Months Supply of Inventory	4.3	4.2	2.4%



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